

Senior Tennis Players Club, Inc. Profit & Loss Budget vs. Actual January through December 2013

	Jan - Dec 13	Budget	\$ Over Budget	% of Budget
Income				
Drills & Clinic Income				
412 · Drill Receipts	7,493	11,360	-3,868	66%
434 · Clinic Income	2,330	2,000	330	116%
437 · Other Drill Income	3,733	2,800	933	133%
Total Drills & Clinic Income	13,555	16,160	-2,606	84%
Income				
306 · Dues	30,576	33,300	-2,724	92%
308 · Interest & Dividends	16	200	-184	8%
318 · Newsletter Advertising	235	240	-5	98%
320 · Misc Income	735	360	375	204%
Total Income	31,562	34,100	-2,538	93%
Special Events Income				
410 · Annual Meeting Income	1,350	1,900	-550	71%
411 · Dow Tournament Income	2,437	1,200	1,237	203%
435 · Grandparent Child Tournam...	80	150	-70	53%
436 · Tennis Parties	338	1,200	-862	28%
Total Special Events Income	4,205	4,450	-245	94%
Total Income	49,321	54,710	-5,389	90%
Expense				
Administrative Expense				
501 · Marketing Costs	2,250	2,470	-220	91%
502 · Postage	0	250	-250	0%
514 · Office Supplies	0	360	-360	0%
520 · Misc Expense	188	150	38	125%
596 · Insurance	559	600	-41	93%
597 · Treasurer Expenses	173	400	-227	43%
Total Administrative Expense	3,170	4,230	-1,060	75%
Community Tennis				
594 · Donations	3,000	3,000	0	100%
595 · Expenses	0	300	-300	0%
Total Community Tennis	3,000	3,300	-300	91%
Drill & Clinic Expense				
512 · Court time Costs	7,799	11,200	-3,402	70%
513 · Pro Instructors	18,038	13,600	4,438	133%
532 · Director of Tennis	2,250			
534 · Clinic Expense	1,345	2,000	-655	67%
590 · Scholarships	0	1,500	-1,500	0%
592 · Other Drill & Clinic Expense	2,562	2,400	162	107%
Total Drill & Clinic Expense	31,993	30,700	1,293	104%
Memberships				
528 · Renewal Expenses	1,644	1,500	144	110%
529 · New Member Expense	0	160	-160	0%
530 · Roster Expenses	2,152	2,300	-148	94%
Total Memberships	3,796	3,960	-164	96%
Newsletter				
515 · Editor	4,950	5,400	-450	92%
516 · Printing	7,671	8,000	-329	96%
517 · Postage	811	800	11	101%
518 · Supplies	87	240	-153	36%
Total Newsletter	13,519	14,440	-921	94%

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Accrual Basis

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January through December 2013

	<u>Jan - Dec 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Special Events				
510 · Annual Meeting Expense	3,164	4,800	-1,636	66%
511 · Dow Tourn Expense	2,437	1,200	1,237	203%
535 · Grandparent - Child Expense	134	150	-16	89%
536 · Tennis Parties - Expense	404	1,200	-796	34%
Total Special Events	<u>6,139</u>	<u>7,350</u>	<u>-1,212</u>	<u>84%</u>
Total Expense	<u>61,616</u>	<u>63,980</u>	<u>-2,364</u>	<u>96%</u>
Net Income	<u>-12,295</u>	<u>-9,270</u>	<u>-3,025</u>	<u>133%</u>