

## Senior Tennis Players Club, Inc. Profit & Loss Budget vs. Actual January through December 2014

	Jan - Dec 14	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>Drills &amp; Clinic Income</b>				
412 · Drill Receipts	8,853	9,800	-947	90%
434 · Clinic Income	2,115	2,100	15	101%
437 · Other Drill Income	600	0	600	100%
<b>Total Drills &amp; Clinic Income</b>	<b>11,568</b>	<b>11,900</b>	<b>-333</b>	<b>97%</b>
<b>Income</b>				
306 · Dues	29,530	30,500	-970	97%
308 · Interest & Dividends	203	100	103	203%
318 · Sponsorship	611	100	511	611%
320 · Misc Income	300	500	-200	60%
<b>Total Income</b>	<b>30,644</b>	<b>31,200</b>	<b>-556</b>	<b>98%</b>
<b>Special Events Income</b>				
410 · Annual Meeting Income	1,475	2,800	-1,325	53%
411 · Dow Tournament Income	2,443	1,200	1,243	204%
435 · Grandparent Child Tournament	0	150	-150	0%
436 · Tennis Parties	510	1,200	-690	43%
<b>Total Special Events Income</b>	<b>4,428</b>	<b>5,350</b>	<b>-922</b>	<b>83%</b>
<b>Total Income</b>	<b>46,640</b>	<b>48,450</b>	<b>-1,810</b>	<b>96%</b>
<b>Expense</b>				
<b>Administrative Expense</b>				
501 · Marketing Costs	225	0	225	100%
520 · Misc Expense	68	70	-2	97%
596 · Insurance	578	600	-22	96%
597 · Treasurer Expenses	529	200	329	265%
<b>Total Administrative Expense</b>	<b>1,400</b>	<b>870</b>	<b>530</b>	<b>161%</b>
<b>Communications</b>				
515 · Editor	5,115	3,600	1,515	142%
516 · Printing	2,346	4,800	-2,454	49%
517 · Postage	523	390	133	134%
518 · Supplies	0	150	-150	0%
519 · IT Specialist	1,238	1,350	-113	92%
593 · Website	3,069	3,065	4	100%
<b>Total Communications</b>	<b>12,292</b>	<b>13,355</b>	<b>-1,063</b>	<b>92%</b>
<b>Community Tennis</b>				
594 · Donations	3,000	3,000	0	100%
<b>Total Community Tennis</b>	<b>3,000</b>	<b>3,000</b>	<b>0</b>	<b>100%</b>
<b>Drill &amp; Clinic Expense</b>				
512 · Court time Costs	8,320	9,000	-681	92%
513 · Pro Instructors	17,375	16,000	1,375	109%
532 · Director of Tennis	2,400	2,400	0	100%
534 · Clinic Expense	2,089	2,400	-312	87%
592 · Other Drill & Clinic Expense	100	0	100	100%
<b>Total Drill &amp; Clinic Expense</b>	<b>30,283</b>	<b>29,800</b>	<b>483</b>	<b>102%</b>
<b>Memberships</b>				
528 · Renewal Expenses	165	1,000	-835	16%
529 · New Member Expense	440	160	280	275%
530 · Roster Expenses	-13	0	-13	0%
531 · Member Admin Expenses	2,025	1,800	225	113%
<b>Total Memberships</b>	<b>2,617</b>	<b>2,960</b>	<b>-343</b>	<b>88%</b>

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Accrual Basis

Senior Tennis Players Club, Inc.  
Profit & Loss Budget vs. Actual  
January through December 2014

	<u>Jan - Dec 14</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Special Events				
510 · Annual Meeting Expense	1,817	2,800	-983	65%
511 · Dow Tourn Expense	2,443	1,200	1,243	204%
535 · Grandparent - Child Expense	0	150	-150	0%
536 · Tennis Parties - Expense	117	1,200	-1,083	10%
Total Special Events	<u>4,377</u>	<u>5,350</u>	<u>-973</u>	<u>82%</u>
Total Expense	<u>53,968</u>	<u>55,335</u>	<u>-1,367</u>	<u>98%</u>
Net Income	<u>-7,329</u>	<u>-6,885</u>	<u>-444</u>	<u>106%</u>