

Senior Tennis Players Club, Inc.
Profit and Loss Budget vs. Actual
January through December 2015

	Jan - Dec '15	Budget	\$ Over Budget	% of Budget
Income				
Drills & Clinic Income				
412 — Drill Receipts	12,463.00	10,890.00	1,573.00	114.4%
434 — Clinic Income	2,415.00	2,100.00	315.00	115.0%
Total Drills & Clinic Income	14,878.00	12,990.00	1,888.00	114.5%
Income				
306 — Dues	30,049.75	34,643.00	-4,593.25	86.7%
308 — Interest & Dividends	221.74	10.00	211.74	2,217.4%
318 — Sponsorship	0.00	700.00	-700.00	0.0%
320 — Misc Income	95.00	300.00	-205.00	31.7%
321 — Contributions	1,012.10			
Total Income	31,378.59	35,653.00	-4,274.41	88.0%
Special Events Income				
410 — Annual Meeting Income	1,645.16	1,450.00	195.16	113.5%
411 — Dow Tournament Income	1,774.46	2,400.00	-625.54	73.9%
435 — Grandparent Child Tourna...	0.00	150.00	-150.00	0.0%
436 — Tennis Parties	2,106.58	1,200.00	906.58	175.5%
Total Special Events Income	5,526.20	5,200.00	326.20	106.3%
Total Income	51,782.79	53,843.00	-2,060.21	96.2%
Expense				
Administrative Expense				
520 — Misc Expense	76.20	70.00	6.20	108.9%
596 — Insurance	485.00	600.00	-115.00	80.8%
597 — Treasurer Expenses	425.76	200.00	225.76	212.9%
Total Administrative Expense	986.96	870.00	116.96	113.4%
Communications				
515 — Editor	2,437.50	4,260.00	-1,822.50	57.2%
516 — Printing	1,710.94	2,100.00	-389.06	81.5%
517 — Postage	393.02	420.00	-26.98	93.6%
518 — Supplies	0.00	100.00	-100.00	0.0%
519 — IT Specialist	1,507.50			
593 — Website	2,709.00	100.00	2,609.00	2,709.0%
Total Communications	8,757.96	6,980.00	1,777.96	125.5%
Community Tennis				
594 — Donations	500.00	3,000.00	-2,500.00	16.7%
Total Community Tennis	500.00	3,000.00	-2,500.00	16.7%
Drill & Clinic Expense				
512 — Court Time Costs - Drills	7,421.00	9,800.00	-2,379.00	75.7%
513 — Pro Instructors	11,479.50	16,600.00	-5,120.50	69.2%
532 — Director of Tennis	1,400.00	2,400.00	-1,000.00	58.3%
534 — Clinic Expense	1,805.00	3,100.00	-1,295.00	58.2%
Total Drill & Clinic Expense	22,105.50	31,900.00	-9,794.50	69.3%
Memberships				
528 — Renewal Expenses	360.00	220.00	140.00	163.6%
529 — New Member Expense	0.00	100.00	-100.00	0.0%
530 — Roster Expenses	0.00	350.00	-350.00	0.0%
531 — Member Admin Expenses	2,272.50	1,800.00	472.50	126.3%
Total Memberships	2,632.50	2,470.00	162.50	106.6%
Special Events				
510 — Annual Meeting Expense	3,016.89	3,200.00	-183.11	94.3%
511 — Dow Tourn Expense	1,739.54	2,400.00	-660.46	72.5%
535 — Grandparent - Child Expe...	0.00	150.00	-150.00	0.0%
536 — Tennis Parties - Expense	826.61	1,200.00	-373.39	68.9%
Total Special Events	5,583.04	6,950.00	-1,366.96	80.3%
Total Expense	40,565.96	52,170.00	-11,604.04	77.8%
Net Income	11,216.83	1,673.00	9,543.83	670.5%