

10:07 AM

01/04/17

Senior Tennis Players Club, Inc. Profit and Loss Budget vs. Actual

January through December 2016

	Jan - Dec '16	Budget	\$ Over Budget
Income			
Drills & Clinic Income			
412 — Drill Receipts	10,197.00	10,890.00	-693.00
434 — Clinic Income	0.00	2,100.00	-2,100.00
Total Drills & Clinic Income	10,197.00	12,990.00	-2,793.00
Income			
321 — Contributions	1,681.20		
306 — Dues	18,233.23	34,643.00	-16,409.77
308 — Interest & Dividends	13.18	10.00	3.18
318 — Sponsorship	635.00	700.00	-65.00
320 — Misc Income	13.00	300.00	-287.00
Total Income	20,575.61	35,653.00	-15,077.39
Special Events Income			
410 — Annual Meeting Income	650.00	1,450.00	-800.00
411 — Dow Tournament Income	958.09	2,400.00	-1,441.91
435 — Grandparent Child Tourna...	0.00	150.00	-150.00
436 — Tennis Parties	681.00	1,200.00	-519.00
Total Special Events Income	2,289.09	5,200.00	-2,910.91
Total Income	33,061.70	53,843.00	-20,781.30
Expense			
Administrative Expense			
520 — Misc Expense	56.10	70.00	-13.90
596 — Insurance	664.00	600.00	64.00
597 — Treasurer Expenses	20.09	200.00	-179.91
Total Administrative Expense	740.19	870.00	-129.81
Communications			
515 — Editor	0.00	4,260.00	-4,260.00
516 — Printing	3,834.67	2,100.00	1,734.67
517 — Postage	82.00	420.00	-338.00
518 — Supplies	65.61	100.00	-34.39
519 — IT Specialist	4,785.00		
593 — Website	2,094.26	100.00	1,994.26
Total Communications	10,861.54	6,980.00	3,881.54
Community Tennis			
594 — Donations	5,000.00	3,000.00	2,000.00
Total Community Tennis	5,000.00	3,000.00	2,000.00

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Drill & Clinic Expense			
512 — Court time Costs - Drills	5,054.00	9,800.00	-4,746.00
513 — Pro Instructors	8,383.00	16,600.00	-8,217.00
532 — Director of Tennis	0.00	2,400.00	-2,400.00
534 — Clinic Expense	0.00	3,100.00	-3,100.00
592 — Other Drill & Clinic Expense	75.00		
Total Drill & Clinic Expense	13,512.00	31,900.00	-18,388.00
Memberships			
528 — Renewal Expenses	0.00	220.00	-220.00
529 — New Member Expense	0.00	100.00	-100.00
530 — Roster Expenses	0.00	350.00	-350.00
531 — Member Admin Expenses	0.00	1,800.00	-1,800.00
Total Memberships	0.00	2,470.00	-2,470.00
Special Events			
510 — Annual Meeting Expense	867.46	1,850.00	-982.54
511 — Dow Tourn Expense	1,213.77	2,400.00	-1,186.23
535 — Grandparent - Child Expe...	0.00	150.00	-150.00
536 — Tennis Parties - Expense	2,284.69	1,200.00	1,084.69
Total Special Events	4,365.92	5,600.00	-1,234.08
Total Expense	34,479.65	50,820.00	-16,340.35
Net Income	-1,417.95	3,023.00	-4,440.95

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	<u>% of Budget</u>
Income	
Drills & Clinic Income	
412 — Drill Receipts	93.6%
434 — Clinic Income	<u>0.0%</u>
Total Drills & Clinic Income	78.5%
Income	
321 — Contributions	
306 — Dues	52.6%
308 — Interest & Dividends	131.8%
318 — Sponsorship	90.7%
320 — Misc Income	<u>4.3%</u>
Total Income	57.7%
Special Events Income	
410 — Annual Meeting Income	44.8%
411 — Dow Tournament Income	39.9%
435 — Grandparent Child Tourna...	0.0%
436 — Tennis Parties	<u>56.8%</u>
Total Special Events Income	<u>44.0%</u>
Total Income	61.4%
Expense	
Administrative Expense	
520 — Misc Expense	80.1%
596 — Insurance	110.7%
597 — Treasurer Expenses	<u>10.0%</u>
Total Administrative Expense	85.1%
Communications	
515 — Editor	0.0%
516 — Printing	182.6%
517 — Postage	19.5%
518 — Supplies	65.6%
519 — IT Specialist	
593 — Website	<u>2,094.3%</u>
Total Communications	155.6%
Community Tennis	
594 — Donations	<u>166.7%</u>
Total Community Tennis	166.7%

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	<u>% of Budget</u>
Drill & Clinic Expense	
512 — Court time Costs - Drills	51.6%
513 — Pro Instructors	50.5%
532 — Director of Tennis	0.0%
534 — Clinic Expense	0.0%
592 — Other Drill & Clinic Expense	
Total Drill & Clinic Expense	42.4%
Memberships	
528 — Renewal Expenses	0.0%
529 — New Member Expense	0.0%
530 — Roster Expenses	0.0%
531 — Member Admin Expenses	0.0%
Total Memberships	0.0%
Special Events	
510 — Annual Meeting Expense	46.9%
511 — Dow Tourn Expense	50.6%
535 — Grandparent - Child Expe...	0.0%
536 — Tennis Parties - Expense	190.4%
Total Special Events	78.0%
Total Expense	67.8%
Net Income	-46.9%